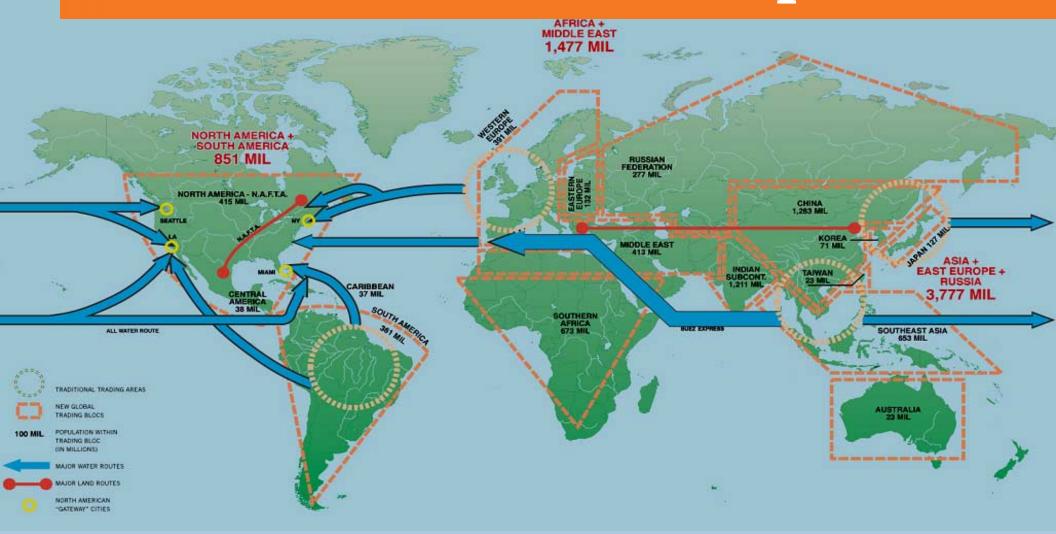
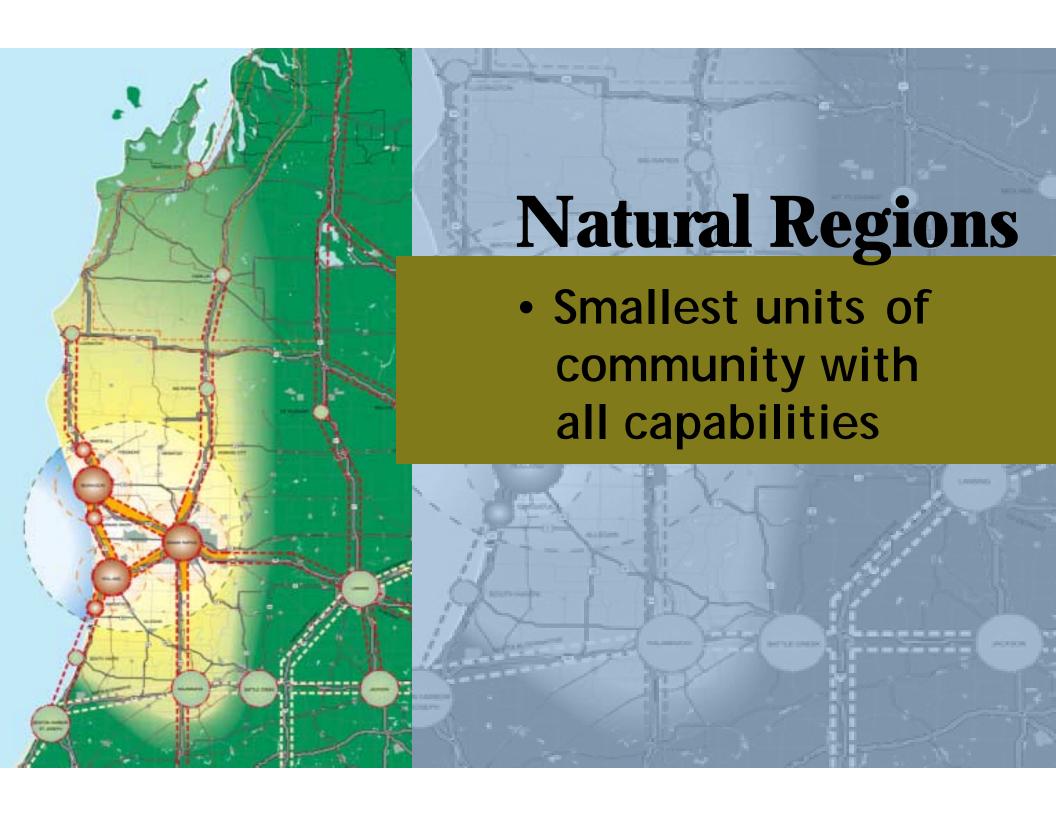




- Government
- Business
- Institutions

One-World Marketplace







- Hundreds of Participants
- Comprehensive Process



- 3 Sectors
- Geographic Diversity
- Guide Process and Organization Structure

Essential Activity Committees

- Environment
- Economic Development
- Tourism/Conventions/Entertainment
- Arts/Cultural Activities/History
- Education and Research
- Health and Human Services
- Land Use/Urbanization/Demographics
- Transportation/Logistics
- Infrastructure
- Governance

Essential Activity Committees

- Environment
- Economic Development
- Tourism/Conventions/Entertainment
- Arts/Cultural Activities/History
- Education and Research
- Health and Human Services
- Land Use/Urbanization/Demographics
- Transportation/Logistics
- Infrastructure
- Governance







The Common Framework



WEST MICHIGAN

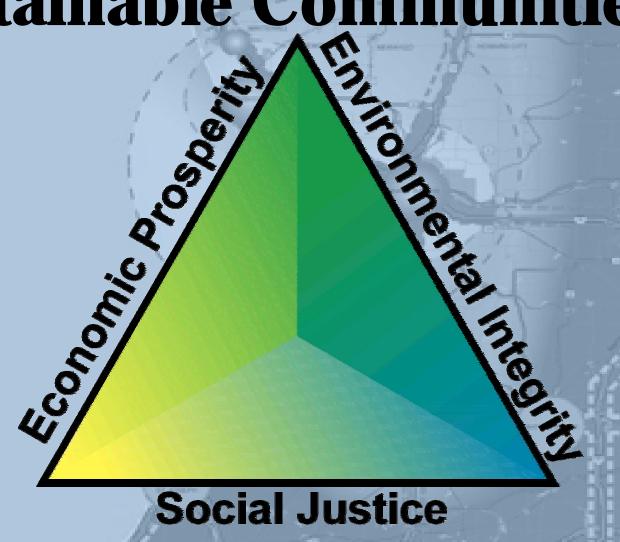
Priorities For Regional Collaboration

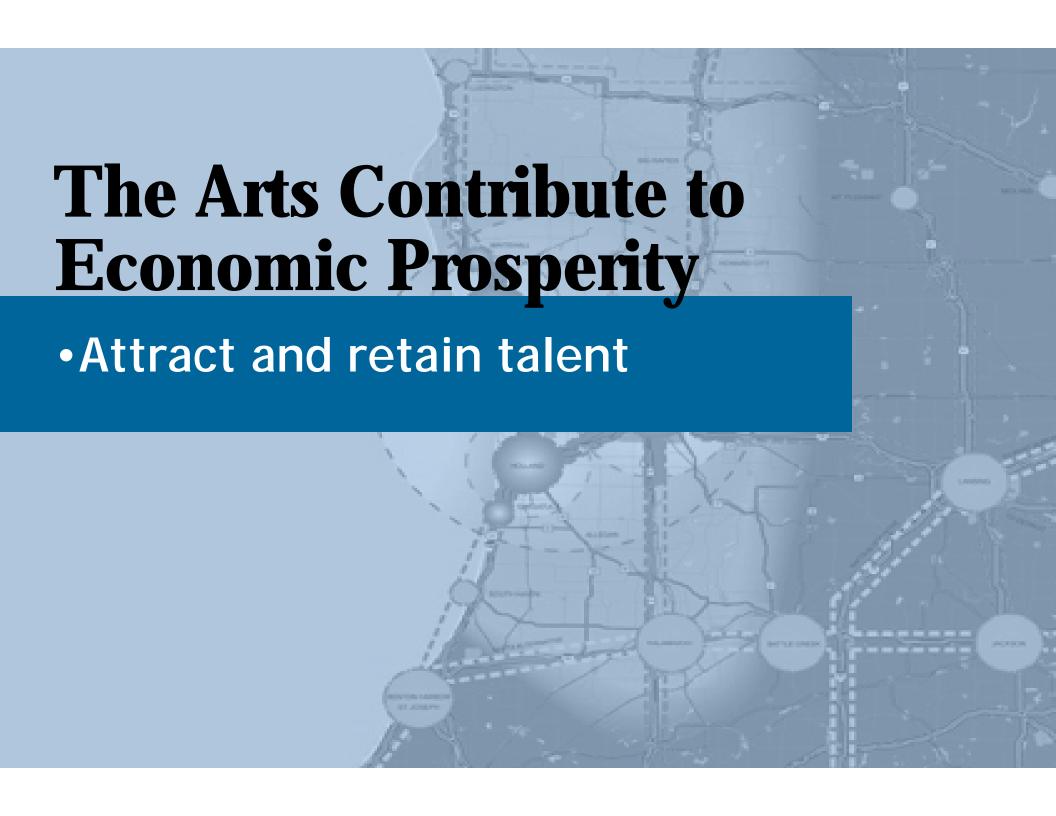
- Create A Regional Mindset
- Foster A Prosperous Economy
- Strengthen Community Through Diversity
- Revitalize Our Urban Centers
- Ensure A Sustainable Environment
- Develop A Tri-plex Growth Strategy

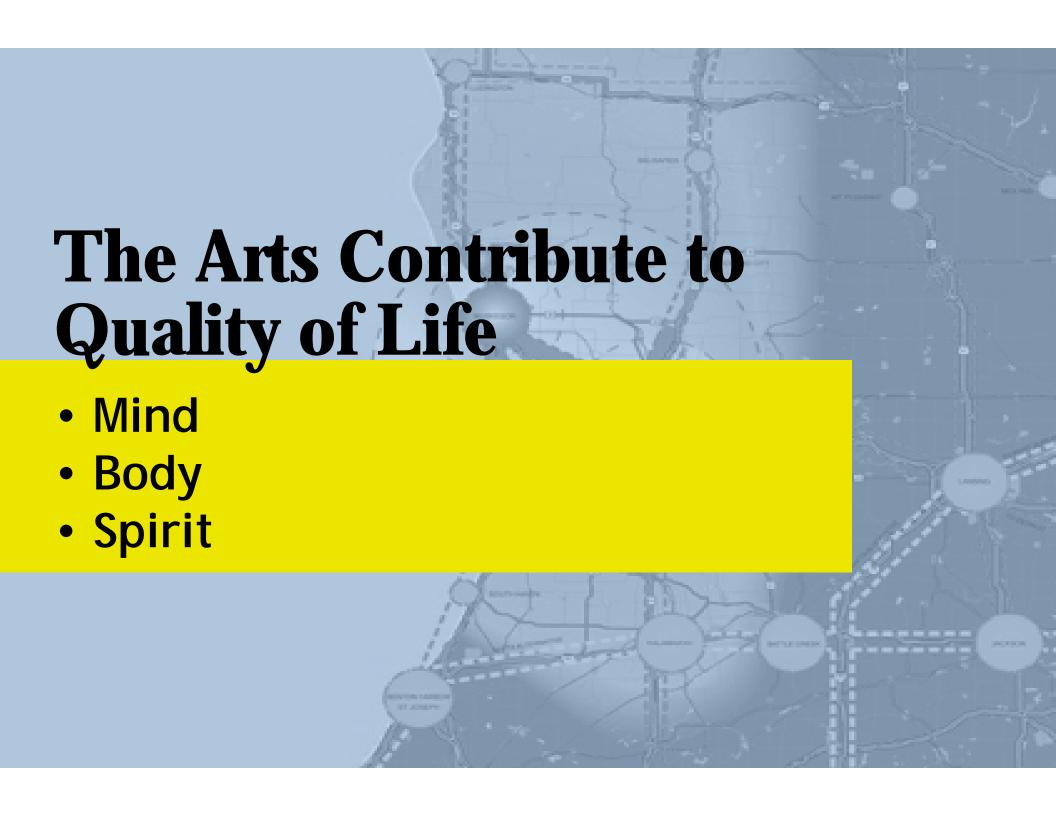
Why is Regional Collaboration Important?

 No single entity has decision scope resource capability

Balance Principles for Sustainable Communities











- For shrinking resources
- Focus on single art form vs.
 role in larger community system





Principles for Successful Collaboration:

- Build trust first
- Commitment to win/win
- Leader selection
 - Respect of members
 - Strategic vision
 - Operations understanding
 - Good listener/communicator

Principles for Successful Collaboration:

- Common purpose and goals
- Process for making decisions
- Objective data
- Experienced neutral facilitator
- Sensitivity to 800 pound gorilla



- Meeting of all Board Chairs and Executive Directors
- Communicate vision and possibilities



- Meeting by organization type
 - Symphonies
 - Graphics
 - History museums

Potential Benefits

- Synergistic programming and marketing
- Sharing high quality staff
- Productivity of back room costs
- Sharing physical assets/collections



- Attract greater resources by supporting major community priority
- Common themes
- Synergistic marketing for greater visibility

Vision for the Arts

- Engage in community planning
- Understand major challenges and opportunities
- Provide solutions
- Earn the right to greater resources

